

Performance review for Q-3 (2007-08)

Improved pricing and better Forex management lifts Gokaldas Exports performance !

For the 3rd Quarter of 2007-08, Gokaldas Exports has improved its revenues by 15% and net profit by 53% when compared sequentially to 2nd Quarter.

On a Y-on-Y comparison in Rupee terms, the top line grew by 7.5% and the net profit was down by 4%. In Dollar terms, the company's top line grew by 14% and bottom line also grew by 18%.

The EBIDTA (earnings before interest, depreciation and tax) stood at Rs. 35.64 Crores, which is a rise of 18% when compared to last year, and on a sequential quarter comparison, the EBIDTA rose by 33%.

The Rupee strengthened by another 2.3% in this quarter but despite this appreciation the company's hedging strategy and improved realizations have helped to tide over the Forex impact on profits.

The business environment and the U.S. Economy are posing challenges but there has been no impact on our business so far. We continue to see good demand from our customers and our order book for Q-4 is at a level of Rs.280 Crores.

Our dependence on Dollar realisation is reducing and most of our European customers have changed to billing in Euro Currency. The company continues to improve margins through better rates, productivity efficiency and keeping strict control on cost.

This Quarter has been a high Income Tax paying quarter, in fact the highest ever for our company.

Our domestic business has been growing steadily and our aim to exceed Rs.50 Crores domestic business by the year end would be achieved.